JONATHON GRAVENKAMP

12345 Steven Mack Circle
Miami, FL 33333

Home: 555-123-4567
Email: 555-234-5678

FINANCIAL MANAGEMENT EXECUTIVE

Highly qualified executive manager offering more than 20 years of financial management and controller experience within corporate distribution. Results-focused and effective leader with a proven ability to turnaround financially troubles companies. Able to identify and resolve problems, control costs, automate accounting systems and maximize productivity while delivering multi-million dollar profit increases.

EDUCATION

MASTER OF BUSINESS ADMINISTRATION ~ FINANCE
BACHELOR OF SCIENCE ~ ACCOUNTING
The University of Texas ~Arlington

QUALIFICATIONS & STRENGTHS

- Cost Analysis
- Financial Planning
- Accounting Systems
- Profitability Improvement
- Financial Reporting
- Finance & Sales Analysis
- Institution Relations
- Distribution Systems
- Team & Staff Development
- P&L Management

PROFESSIONAL EXPERIENCE

XYZ Manufacturing Corporation **Miami, FL** **1990 - Present**

CHIEF EXECUTIVE OFFICER (1997-Present)
CONTROLLER (1990-1997)

Hired as the corporate controller to stabilize the financial status of company after a declaration of bankruptcy. Partnered with banks to manage finances until sale of company was finalized. Was then hired by new ownership to turnaround it's preceding history of declining sales and financial losses. Through diligence and hard work, I quickly advanced and was appointed to the role of CEO and President in 1997.

Direct all operations of the $7.8 million business with domestic and international sales throughout the US and Europe. Provide leadership and direction to a staff of over 350 employees and hold full P&L responsibility.

Major Accomplishments:

- Re-established financial control in turn leading company from severe financial losses to a strong and sustained bottom-line.
- Launched new product line that generated over $955,000 its first year and $3 million over the next two years.
- Increased revenues 67% and established annual unit sales from 756,000 to 1.8 million by executing a series of business development initiatives.
- Introduced process improvements that maximized per unit profit margins by decreasing production costs by 29% and reduced workforce by 40% which in turn delivered a 28% increase in production.