

JONATHON GRAVENKAMP

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FINANCIAL MANAGEMENT EXECUTIVE

Highly qualified Executive Manager offering more than 20 years of financial management and controller experience within corporate distribution. Results-focused and effective leader with a proven ability to turnaround financially troubles companies. Able to identify and resolve problems, control costs, automate accounting systems and maximize productivity while delivering multi-million dollar profit increases.

QUALIFICATIONS AND STRENGTHS

- Cost Analysis
- Financial Planning
- Accounting Systems
- Profitability Improvement
- Master's Degree~Finance
- Finance and Sales analysis
- Financial Institution Relations
- Distribution Systems
- Financial Development
- P&L Management

PROFESSIONAL EXPERIENCE

Kelch Manufacturing

Miami, FL

1990 – Present

CHIEF EXECUTIVE OFFICER (1997-Present)
CONTROLLER (1990-1997)

Hired as corporate controller to stabilize the financial status of company after a declaration of bankruptcy. Partnered with banks to manage finances until sale of company was finalized. Was then hired by new ownership to turnaround it's preceding history of declining sales and financial losses. Through diligence and hard work, I quickly advanced and was appointed to the role of CEO and President in 1997.

As CEO and President, I direct all operations of the 7.8 million business with domestic and international sales throughout the US and Europe. Provide leadership and direction to a staff of over 350 employees and hold full P&L responsibility.

Accomplishments:

- Re-established financial control in turn leading company from severe financial losses to a strong and sustained bottom-line.
- Launched new product line that generated over \$555,000 it's first year and over \$2 million two years later.
- Increased revenues 67% and established annual unit sales from 756,000 to 1.8 million by executing a series of business development initiatives.

- Introduced process improvements that maximized per unit profit margins by decreasing production costs by 29% and reduced workforce by 40% which in turn delivered a 28% increase in production.